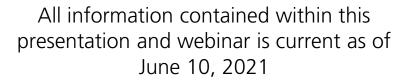






## Understanding insurance with the Insurance Bureau of Canada

COVID-19 Update Webinar: #51





## Your presenters



Laura Jones
Executive Vice-President and Chief Strategic Officer



Corinne Pohlmann
Senior Vice-President, National Affairs and Partnerships



Brendan Rolfe
Business Counsellor



Rachel Ng
Business Counsellor

With Special guest:



Celyeste Power
Chief Strategy Officer, Insurance Bureau of Canada



### Our commitment

Information is changing rapidly and our website will be updated regularly cfib.ca/covid19

We will answer as many questions as we can today and use your comments and questions to update our FAQs and in our advocacy work

If we don't answer your question you can call us at 1-888-234-2232 or ask on our website at cfib.ca/covid19



## A few quotes

"In three words I can sum up everything I've learned about life. It goes on." - Robert Frost

"Breathe, darling. This is just a chapter. It's not your whole story." — **S.C. Lourie** 

"You can't calm the storm... so stop trying. What you can do is calm yourself. The storm will pass." - Timber Hawkeye







## Key Topics covered today

- 1. What's new?
- 2. IBC presentation

Commercial Insurance: How IBC is helping small businesses in challenging times

3. Your questions



## What's new?

### Upcoming **CEBA Deadlines**:

- New applicants June 30, 2021
- For existing non-deferrable expense applicants: initial document submission by July 14<sup>th</sup> and document resubmission by Sept. 3, 2021

### CEBA remediation/reclassification processes finally started

- As of June 3<sup>rd</sup>, 2021, financial institutions (FIs) started contacting CEBA applicants to clarify what additional information or processes are needed if their 'extension' application was "not successful."
- Calling your FI/EDC will not speed up your process, but we suggest you
  connect with your bank so they are aware of your application
  - For \$20k extension applicants required to submit additional info related to your business number deadline is August 20, 2021
  - For \$20K expansion applicants required to requalify under the non-deferrable expense stream: initial document submission deadline is Sept. 16, 2021, and document resubmission deadline is Oct. 17, 2021
- More info at: <a href="https://ceba-cuec.ca/">https://ceba-cuec.ca/</a>



### What's new?

- BCAP & HASCAP extended to December 31, 2021
- Re-openings continue some highlights (see appendix):
  - Ontario moves to next stage Friday, June 11<sup>th</sup>. Will allow outdoor dining, camping, retail at 15% but no haircuts, malls, indoor gyms
  - Alberta moves to next stage today. Will allow gyms to reopen for some activities, indoor dining, casinos/museums reopen, retail at 33% capacity, personal services (haircuts) open.
  - Newfoundland and Labrador, as well as Nova Scotia, announced their reopening plans (details in the appendix).
  - Only Manitoba has not yet announced a reopening plan.
- Announced that mandatory hotel quarantines could be eliminated sometime in July if traveler is fully vaccinated





#### ABOUT

## INSURANCE BUREAU OF CANADA

#### ESTABLISHED IN 1964

National association for Canada's private home, auto, business insurers. IBC members represent 90% of the Canadian P&C market.





## STATE OF COMMERCIAL INSURANCE INDUSTRY



#### FACTORS AFFECTING COMMERCIAL INSURANCE



SEVERE WEATHER



MAGNITUDE/ FREQUENCY OF CLAIMS



LOWER INTEREST RATES & DECREASING INVESTMENT INCOME



COVID-19

## CASE STUDY: HOSPITALITY SECTOR

#### HOSPITALITY CURRENT MARKET/PANDEMIC

o All pre-pandemic risks

#### **PLUS**

- Commercial properties now have reduced occupancy or are vacant, and are still subject to flood and fire.
- There is the risk of transmission of COVID-19 on the premises (liability risk).
- The increased amount of on-line activities and big data increases cyber risk.
- Rates for umbrella and errors & omission are increasing with the increased financial stress and potential bankruptcies. Claims costs in Canada increased between 2019 and 2020.



## IMPACT OF COVID-19

While challenging market conditions existed in the pre-pandemic environment, insurers are coming together to help customers in their time of need.





## SUPPORTING BUSINESSES

# TIPS TO NAVIGATE HARD MARKET CONDITIONS

- o Shop around
- o New and existing capacity available
- o Manage your risk
- o Help reduce your insurance costs

#### We can help.

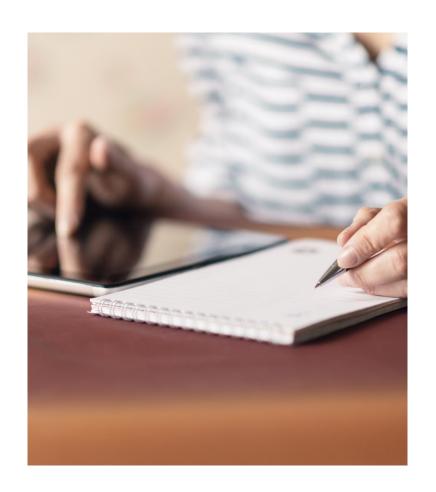
IBC offers free risk management services.



#### WE ARE HERE TO HELP

## IBC'S RISK MANAGEMENT SERVICES

IBC's highly experienced team of risk managers specializes in identifying risks to your business and recommending preventive measures to minimize these risks, which impacts the long- and short-term cost of your insurance plan.



## RISK MANAGEMENT

#### TIPS AND STRATEGIES TO CONSIDER

- 1 Separate low- and high-risk operations into different corporate entities
- 2 Ensure a underwriter knows about actions taken to mitigate risks and address any past claims
- 3 Update revenues and liquor figures for the current COVID-19 period
- Update business interruption limits, prior year, to reflect the current COVID-19 period decline possible premium refund
- 5 Show underwriter how the business model has pivoted from the prior year
- 6 Develop Alcohol Policy Summary for licensed establishment
- 7 Value of appraisals as a tool for securing the appropriate coverage limits

## BUSINESS INSURANCE ACTION TEAM

IBC launched a new Business Insurance Action Team (BIAT) to help struggling small businesses in the hospitality sector secure insurance amid the current economic challenges.  BIAT launched in November 2020 with a focus on Ontario small businesses in the hospitality sector

#### **HOW IT WORKS**

- Small business owners who cannot find insurance can have their broker submit an application
- A risk manager and a committee of insurers assess eligible applications to make loss prevention recommendations and determine the level of coverage and premium that can be offered
- Businesses can decide whether to accept coverage from a BIAT insurer

## TIPS TO CONSIDER ON RE-OPENING

- o Do I have a robust risk-management strategy?
- o How do I ensure I am following public health guidelines?
- o What can I do to manage increasing cyber threats and fraud?
- o How can I prepare for my policy renewal?



## AND WE ARE SEEING SUCCESS...



**BUSINESS** 

HELPLINE

 $\square$ 

INSURANCE

Calls to helpline

0



RISK

MANAGER





COMMERCIAL ACTION TEAM



Files elevated to risk manager for additional assistance

2,055

160



One-on-one assistance for condo, strata and commercial businesses

76







BUSINESS INSURANCE ACTION TEAM



One-on-one assistance for hospitality sector in Ontario

84

PATH TO INSURANC E



Secured insurance

126

#### COMMERICAL INSURANCE

## QUESTIONS?

Visit businessinsurancehelp.ca for resources and up to date information.

Call Insurance Bureau of Canada's Business Insurance Hotline at:

1-844-2ask-IBC (1-844-227-5422)









#### **CFIB Resources:**

- Go to <u>cfib.ca/covid19</u> for FAQs, latest updates on government relief measures & templates
- Call the CFIB Business Helpline: 1-888-234-2232
- Weekly email updates, webinars and surveys
- Follow us on social:
  - **CFIB**
- in CFIB
- CFIBbuzz
- o cfib fcei

## **APPENDIX**



## Sign our Petitions!

## **CFIB** Petition page



## **Business Restrictions**

	BC (in place until at least June 15)	AB (as of June 10)	SK (in place until June 20)	MB (in place until at least June 12)	
Large Events	✓ Outdoor seated gatherings up to 50 people ✓ Indoor seated gatherings up to 10 people X Large events not permitted	✓ Outdoor social gatherings up to 20 people ✓ Large outdoor gatherings up to 150 people	<ul><li>✓ Outdoor gatherings up to 50 people</li><li>✓ Indoor gatherings up to 10 people</li></ul>	<b>X</b> Not permitted	
Travel Restrictions	Non-essential travel between public health regions is not permitted	Non-essential travel should be avoided	Non-essential travel should be avoided	Non-essential travel should be avoided (14-day quarantine after international or interprovincial travel)	
Restaurants	✓ Indoor & outdoor dining with up to 6 people ✓ Liquor service until 10pm ✓ Take out & delivery	<ul> <li>✓ Indoor dining (up to 6 per table)</li> <li>✓ Patio dining (up to 6 per table)</li> <li>✓ Take out &amp; delivery</li> </ul>	<ul> <li>✓ Indoor dining (up to 6 per table)</li> <li>✓ Patio dining (up to 6 per table)</li> <li>✓ Take out &amp; delivery</li> </ul>	<ul><li>X Indoor dining</li><li>X Patio dining</li><li>✓ Take out &amp; delivery</li></ul>	
Retail	✓ Limited occupancy based on 5m² of space per person	✓ Limited to 33% capacity	✓ Limited to 50% capacity (big box limited to 25%)	✓ Limited to 10% capacity (or 100 people, whichever is lower)	
Personal Services	A4		✓ Limited customer occupancy to 50%	<b>X</b> Not permitted	
Fitness	<ul> <li>★ High-intensity indoor fitness</li> <li>✓ Low-intensity indoor fitness</li> <li>✓ Outdoor group fitness</li> <li>✓ One-on-one training</li> </ul>	✓ Gyms open - must maintain physical distancing	✓ Gyms open – must maintain physical distancing ✓ Group fitness (group of 8 or fewer)	<ul> <li>X Gyms must close</li> <li>X Indoor group fitness</li> <li>X One-on-one training</li> <li>X Outdoor gatherings with members outside of the household</li> </ul>	

## **Business Restrictions**

	ON (as of June 11)	QC (as of June 11)		
Large Events	<ul><li>✗ Indoor gatherings not permitted</li><li>✓ Outdoor gatherings up to 10 people</li></ul>	✓ Up to 2,500 people, 250 people per section (with restrictions in place)		
Travel Restrictions	Non-essential travel should be avoided	✓ Travel ban between regions lifted		
Restaurants	<ul><li>X Indoor Dining</li><li>✓ Patio Dining up to 4 people per table</li><li>✓ Take out &amp; delivery</li></ul>	<ul> <li>✓ Indoor dining with measures in place (Orange and yellow zones)</li> <li>X Indoor dining (red zone)</li> <li>✓ Restaurant outdoor terraces open (red zone)</li> <li>X Bar terraces remain closed (red zone)</li> </ul>		
Retail	<ul> <li>✓ Non-essential retail up to 15% capacity</li> <li>✓ Essential retail up to 25% capacity</li> <li>✓ Curbside pick-up</li> </ul>	✓ With capacity limitations and physical distancing/ public health measures		
Personal Services	X Not permitted	<ul> <li>✓ By appointment only</li> <li>✓ With capacity limitations and with physical distancing/ public health measures</li> </ul>		
Fitness	<ul><li>✓ Outdoor group fitness</li><li>✓ One-on-one training</li></ul>	<ul> <li>✓ Yellow and Orange Zone open with restrictions (capacity, social distancing)</li> <li>X Red Zone Closed</li> </ul>		

## **Business Restrictions**

	1033 1103113					
	NB (as of June 7)	NS (as of June 2)	PEI (as of June 6)	NL (as of June 15)		
Large Events	<ul><li>✓ Outdoor gatherings with physical distancing.</li><li>✓ Indoor gatherings up to 20 people</li></ul>	<ul><li>✓ Outdoor gatherings of up to 10 people</li><li>X Indoor gatherings</li></ul>	✓ Outdoor gatherings of up to 200 people with physical distancing.	<ul> <li>✓ Outdoor formal gatherings of up to 150 people with physical distancing.</li> <li>✓ Outdoor personal gatherings up to 30 people</li> <li>✓ Indoor gatherings households and Steady 20 only</li> </ul>		
Travel Restrictions	to or from NB or from NS (14-day or from (14-day quarantine after quarantine after		X No unnecessary travel to or from Island (14-day quarantine after interprovincial travel)	➤ No unnecessary travel to or from NL (14-day quarantine after interprovincial travel)		
Restaurants	<ul> <li>✓ Outdoor dining         <ul> <li>(capacity limit based on ability to maintain physical distancing)</li> <li>✓ Indoor dining up to 50% capacity</li> <li>✓ Take out &amp; delivery</li> </ul> </li> </ul>	<ul><li>✗ Indoor dining</li><li>✓ Outdoor dining up to 10 people per table</li><li>✓ Take out &amp; delivery</li></ul>	✓ Indoor and outdoor dining (capacity limits, tables of 20) – close at midnight	✓ In-person dining (capacity limit at 50% and maintain physical distancing) ✓ Take out & delivery		
Retail	25% capacity distancing		✓ Open with physical distancing and other public health measures	✓ Open with physical distancing		
Personal Services	✓ Open with restrictions	✓ By appointment only, mask mandate in effect	✓ Open but must follow the Personal Service Guidance	✓ Open with physical distancing and public health measures		
Fitness	✓ Open with restrictions	✓ Indoor 1-on-1 fitness training ✓ Outdoor fitness may operate with a max of 10 people	✓ Open with physical distancing and other public health measures	✓ Open with physical distancing and public health measures		



## British Columbia Reopening

https://www2.gov.bc.ca/gov/content/covid-19/info/restart

STEP	Criteria	PHO Guidance	Personal Gatherings	Organized Gatherings	Travel	Sports & Activities	Businesses	Offices & Workplaces
1 MAY 25	C: stable H: stable D1: 60%	Masks mandatory, indoor public spaces Physical distancing If sick, stay home and get tested	Outdoor personal gatherings – up to 10 people Indoor visitors – up to 5 people or 1 household	Indoor seated organized gatherings – up to 10 people Outdoor seated organized gatherings – up to 50 people	Recreational travel within your zone Non-essential travel between zones restricted	Low-intensity indoor fitness classes Outdoor local team games and practices for all ages – no spectators	Indoor & outdoor dining – up to 6 people Liquor service - 10PM Existing WorkSafeBC Safety Pians remain in place	Start gradual return to workplaces and offices Existing Safety Plans remain in place
2 JUNE 15 (Earliest date)		Masks mandatory, indoor public spaces Physical distancing If sick, stay home and get tested	Outdoor personal gatherings – up to 50 people Indoor visitors – up to 5 people or 1 household Playdates	Indoor seated organized gatherings – up to 50 people Sector consultations on next steps on indoor and outdoor gatherings	BC recreational travel  BC Transit and BC Ferries – increased services as needed	High-intensity indoor fitness classes - reduced capacity Indoor team games for all ages - no spectators Spectators for outdoor sports - up to 50 people	Liquor service – midnight Banquet halls reopen – limited capacity, Safety Plans Sector consultations on next steps on easing of restrictions	Continue return to work Small in-person meetings
JULY 1 (tarliest date)	C: low H: declining D1: 70%	Masks – recommended  Careful social contact  If sick, stay home and get tested	Return to usual on indoor and outdoor personal gatherings Sleepovers	Increased capacity, indoor and outdoor gatherings – Safety Plan Fairs & festivals with Safety Plan	Canada recreational travel	All indoor fitness classes – increased capacity Limited spectators for indoor sports	Dining – no group limit Bingo halls, casinos and nightclubs – limited capacity Operate based on new Safety Plans	Seminars and bigger meetings Operate based on new Safety Plans
4. SEPT 7 (Earliest date)		Masks – personal choice Normal social contact If sick, stay home and get tested	Normal social contact	Increased capacity on large organized gatherings (i.e. concerts)	Canada recreational travel	Increased indoor and outdoor spectators Return of normal sport competitions – Safety Plans	Continue to operate based on new Safety Plans	Fully re-opened offices and workplaces

C: C-19 case counts H: C-19 hospitalizations D1: minimum % of people 18+ with dose 1

**BC'S RESTART:** A PLAN TO BRING US BACK TOGETHER

8



## Alberta Reopening

#### alberta.ca/opensummer

STAGE 2

Triggered 2 weeks after vaccine threshold is reached

Hospitalizations

STAGE 3

Triggered 2 weeks after vaccine threshold is reached

Albertans 12+ with first dose

Albertans 12+ Albertans 12+ with first dose Hospitalizations under 800

Albertans 12+ with first dose **60**%

under 500

#### June 1

#### Mid-June

#### Early-July

- Up to 10 people for:
  - indoor weddings.
  - outdoor social gatherings,
  - outdoor physical, performance and recreational activities are permitted for
  - outdoor youth sports, performance and recreation training are permitted in distanced groups
  - Indoor social gatherings are still not permitted
- Outdoor patio dining of tables up to four people - Household and close contacts only
- Funerals up to 20 people
- Personal and wellness services can re-open. by appointment only
- Capacity for places of worship increases to 15% of fire code occupancy (effective May 28)
- Distancing and masking requirements remain in effect

- Outdoor social gatherings plus indoor and outdoor weddings and funerals increase to 20 people, with distancing plus public outdoor gatherings up to 150 people
- Retail capacity and capacity for places of worship Increases to one third of fire code occupancy
- Restaurants may seat tables of up to six people, Indoors or outdoors.
- Gyms and other indoor fitness open for solo and drop In activities with 3 metre distancing between participants, fitness classes may resume with 3 metre distancing
- Indoors and outdoors youth and adult sports resume with no restrictions
- Indoor settings may open with up to 30% offire code occupancy (including indoor recreation centres, arenas, cinemas, theatres, museums, galleries, libraries, etc.)
- Youth activities (day camps, play centres) may resume,
- Personal and wellness services can resume walk-in services
- Post-secondary can resume in-person
- The work from home order is lifted, although working from home is still recommended
- Distancing and masking requirements remain in effect

- All remaining public health restrictions lifted
- · No restrictions on indoor social gatherings
- Isolation requirements for those with COVID-19 and measures in continuing care settings still in place



## Saskatchewan Reopening

Step 1: Tentative start May 30

Step 2: Tentative start June 20

https://www.saskat chewan.ca/govern ment/health-careadministration-andproviderresources/treatmen t-procedures-andguidelines/emergin g-public-healthissues/2019-novelcoronavirus/reopensaskatchewan-plan



- Restaurants and bars open, maximum six at a table
- 30% capacity or 150 people (whichever is less) at places of worship
- Group fitness classes can resume, with three metres between participants
- Limit of 10 people at private indoor, outdoor and household gatherings
- Limit 30 people at public indoor gatherings
- Limit 150 people at public outdoor gatherings

### STEP 2

Three weeks after 70% of people 30+ have received their first dose, and three weeks since beginning Step 1

#### 30 AND OLDER

70%

- No capacity thresholds on retail and personal care services, must maintain physical distancing
- No table capacity for resturants and bars, must maintain physical distancing or barriers between tables
- 150 person maximum capacity at event facilities, casinos, bingo halls, theatres, libraries and recreational facilities
- Limit of 15 people at private indoor gatherings and household gatherings
- Remaining restrictions on youth & adult sports will be lifted

## STEP 3

Three weeks after 70% of people 18+ have received their first dose, and three weeks since beginning Step 2

#### 18 AND OLDER

70%

- Most remaining restrictions will be lifted
- Guldance on gathering sizes and indoor masking is still being developed
- Public health orders from Step Two on gathering sizes and indoor masking will remain in place until that guidance is finalized



StickItToCOVID.ca

Saskatchewan 🖟



## Manitoba Reopening

Not yet released



## **Ontario Reopening**

https://news.ontario.ca/en/backgrounder/1000159/roadmap-to-reopen

Vaccination rate plus key health indicators\*



60% Adults with one dose



**70%** Adults with one dose 20% Fully vaccinated



70-80% Adults with one dose 25% Fully vaccinated

Permitted with restrictions



Outdoors first with limited, well-managed crowding and permitting restricted retail



Open indoors with small numbers and face coverings and expand outdoors



Expand indoors where face coverings can't always be worn

- · Larger outdoor gatherings for up to 10 people
- · Outdoor dining for up to 4 people per table
- · Essential retail capacity at 25%
- Non-essential retail at 15%
- Outdoor religious services, rites and ceremonies with capacity limited to permit 2 metres physical distancing
- Outdoor sports, training, and personal training for up to 10 people
- · Day camps
- · Campsites and campgrounds
- Ontario Parks
- Outdoor horse racing and motor speedways
- · Outdoor pools, splash pads and wading pools

- Larger outdoor gatherings for up to 25 people
- · Small indoor gatherings for up to 5 people
- · Outdoor dining for up to 6 people per table
- · Essential retail at 50% capacity
- · Non-essential retail capacity at 25%
- Personal care services where face coverings can be worn at all times
- Outdoor meeting and event spaces
- · Outdoor amusement and water parks
- · Outdoor boat tour operators
- · Outdoor county fairs and rural exhibitions
- · Outdoor sports leagues and events
- Outdoor cinemas, performing arts, live music events and attractions

- · Larger indoor and outdoor gatherings
- Indoor dining
- Essential and non-essential retail open with limited capacity
- Larger indoor religious services, rites, and ceremony gatherings
- · Indoor meeting and event spaces
- Indoor sports and recreational facilities
- Indoor seated events
- · Indoor attractions and cultural amenities
- · Casino and bingo halls
- Other outdoor activities from Step 2 permitted to operate indoors

+21 days before next step



+21 days before next step



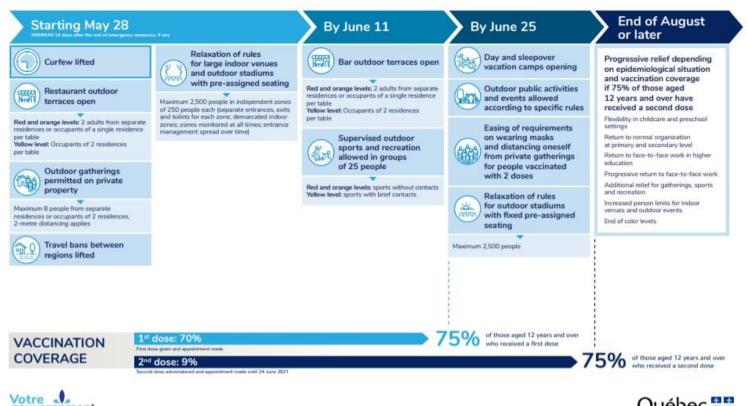


## Quebec Reopening

https://www.quebec.ca/en/health/health-issues/a-z/2019-coronavirus/reopening-plan

#### FLEXIBILITY AT ALL LEVELS







gouvernement



## Prince Edward Island Reopening

https://www.princeedwardisland.ca/sites/default/files/publications/moving\_forward.pdf

#### May 2021 Projections: Moving Forward

These steps are a basis for planning and are subject to change. Decisions about moving between steps will be guided by monitoring and surveillance criteria, as well as by balancing societal disruption with transmission risk.

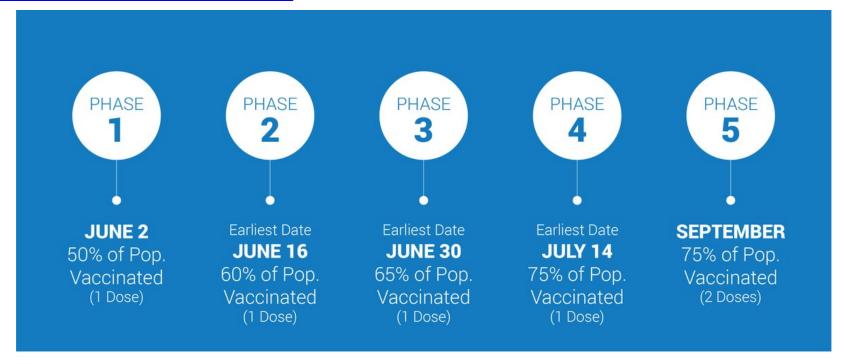
Steps (Estimated Timeline)	Moving Forward Step 1 (June 6, 2021)	Moving Forward Step 2 (June 27, 2021)	Moving Forward Step 3 (July 18, 2021)	Moving Forward Step 4 (August 8, 2021)	Moving Forward Step 5 (Sept 12, 2021)	
Factors	The level of disease is low and transmission is controlled within PEI, Atlantic provinces, and Canada					
	- Increasing levels of vaccination among PEI residents	- First of two doses of vaccine received by 80% of PEI residents age 12 and older - Second of two doses of vaccine received by 80% of all long-term care and community care residents, health care workers in direct patient contact, Indigenous communities, and PEI residents age 80 and older	- Increasing levels of vaccination among PEI residents	- Second of two doses of vaccine received by 50% of PET residents age 12 years and older	- Second of two doses of vaccine received by 80% of PEI residents age 12 and older	
PEI Public Health A	Measures					
Public Health Measures	- Public health measures will continue throughout the summer, including physical distancing, records for contact tracing, enhanced cleaning and disinfection, promotion of and access to hand washing and hand sanitzing, access to testing and case management - Some easing of non-medical mask requirements				- Some public health measures will continue for certain sectors and activities - Easing of physical distancing measures - Further easing of non- medical mask requiremen	
Family and Friends	- Personal gatherings up to 20	people			- No personal gathering limits	
Organized Gatherings	Recognized businesses and organizations can have organized gatherings, including on personal property, with an operational plan of up to 50 people, additional multiple of 50 people indoors, with physical distancing between households/groups of close contacts; must be hosted by recognized business or organization to demonstrate separate entrance-vestification between additional cohorts will be considered on an individual basis.  Individuals (i.e. not a recognized business or organization) can host up to 50 people (including or organization) can host up to 50 people (including organization)			- No organized gathering limits		

Steps (Estimated Timeline)	Moving Forward Step 1 (June 6, 2021)	Moving Forward Step 2 (June 27, 2021)	Moving Forward Step 3 (July 18, 2021)	Moving Forward Step 4 (August 8, 2021)	Moving Forward Step 5 (Sept 12, 2021)
PEI Public Health I	Measures continued				
Sport and Recreation	- Current		<ul> <li>Participants in activities and/or organized gatherings that require close contact (e.g. sports, performance, etc.) are limited to a single cohort of 100 per day</li> </ul>		– No restrictions
Business and NGOs	- Alcohol service only to seate		ancing between tables of food and beverage at food p	remises and licensed facilities	– No restrictions
Education and Child Care	- Online and/or classroom lear	Full-time classroom learning in K-12, with cohorts Online and/or classroom learning (with physical distancing) in post-secondary Licensed and unlicensed child care centres at 100% capacity			Full-time classroom learni in K-12, with the possibility of targeted cohorting base on vaccination - Full-time classroom learni in post-secondary, possibl based on vaccination, with online learning options - Licensed and unlicensed child care centres at 100% capacity
Long-term Care		chlanced visitation permitted if vaccination threshold is reached fully vaccinated staff may work at more than one facility			- Unrestricted visitation if vaccination threshold is maintained
Travel-Related Pu	blic Health Measures				
Travel Guldance	- Current	Non-essential travel outside of the Atlantic provinces is not recommended  Travel to regions of Atlantic provinces in red zones or with outbreaks should be avoided			
Pre-Travel Approval and Travel Streams	- Current	Visitors from Atlantic provinces with no travel streams, and with a self-declaration form required, including vaccination status (and where applicable, record of vaccination), or permanent residents of NB, NS and NL Visitors from outside of NB, NS, and NL must receive pre-travel approval under an eligible travel stream.			<ul> <li>No pre-travel approval or travel streams for visitors from Canadian provinces and territories</li> </ul>
Travel-Related Isolation and Testing (including PEI residents)	- Current	<ul> <li>No self-isolation for fully or who have been in the Atland days, with testings.</li> <li>Shortened self-Isolation for the Atlantic provinces, and inside the Atlantic provinces.</li> <li>Testing at points of entry</li> <li>International travel dependent</li> </ul>	all travellers from outside of invaccinated travellers from in, with testing	No self-isolation for fully or partially vaccinated travellers who have been in the Atlantic provinces for at least 14 days, with betting hos self-isolation for fully vaccinated travellers from outside of the Atlantic provinces, with testing – Shortened self-isolation for pully vaccinated travellers from outside of the Atlantic provinces, and umacCinated to a partially vaccinated travellers from outside of the Atlantic provinces, and umacCinated travellers from inside the Atlantic provinces, with testing – lesting at points of entry	Some isolation and testin measures recommendium urvaccinated and partially vaccinated travellers     International travel dependent on federal measures
				International travel depen- dent on federal measures	



### Nova Scotia Reopening

https://novascotia.ca/reopening-plan/



**Reopening Safely** with COVID-19

Phases will take 2-4 weeks and are based on vaccination rates, COVID-19 cases, and hospitalization numbers.

## New Brunswick Reopening

https://www2.gnb.ca/content/dam/gnb/Departments/eco-bce/Promo/covid-19/path-to-green.pdf



#### New Brunswick's Path to Green

Returning to normal





#### June 7<sup>4</sup>

75% of ages 12 and over with one dose Low COVID hospitalizations All NB health zones in yellow



#### July 1st | Canada Day\*

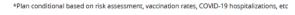
20% of ages 65 and over with 2nd dose 75% of ages 12 and over with one dose Low COVID Hospitalizations | All NB health zones in yellow



#### August 2nd | NB Day\*

75% of 12 and over with 2nd dose All NB health zones in green End of Mandatory Order

Travel Registration	Required for all travel	Required for all travel outside Atlantic Canada / Avignon / Témiscouata Bubble	No requirements
Travel	Opening up, with no isolation or testing required, for those travelling from PEI, NL, Avignon and Temiscouata (Quebec)  Maintain requirement for isolating in a designated facility for those travelling from outside PEI, NL, Avignon and Temiscouata (Quebec)  Compassionate travel (includes end-of-life, funerals, providing/receiving care, including childcare, not otherwise available) Permitted for individuals travelling to NB or returning to NB from outside PEI, NL, Avignon or Temiscouata with isolation and testing required on days 5-7 and release with negative test.  Cross border commuters and truckers will no longer be subject to testing and isolation requirements  Workers (Including rotational workers), those moving to NB and travellers coming to NB from outside PEI, NL, Avignon or Temiscouata must isolate with testing on day 5-7. They can be released with negative test unless under an existing work-isolation plan. Whole family isolates unless isolating separately.	Open Atlantic Bubble to Nova Scotia  Canadian (Domestic)/Maine travellers with one dose (Maine pending federal requirements) No isolation requirement for travellers  Canadian (Domestic)/Maine travellers with no vaccine (Maine pending federal requirements) Isolation with testing on day 5-7 and release with negative test  International Travellers with no vaccine or only one dose 14 days isolation and day 10 test (pending federal requirements)  International Travellers with two doses No isolation required  Remove requirement for isolating in a designated facility	No requirements
Masks	Required as per current guidance	Required as per current guidance	No requirements
Contacts, Gatherings and Capacity	Allow contact with all family and friends in yellow areas  Indoor Informal: 20 people or fewer Indoor formal: 50% capacity with operational plan  Outdoor Informal: two metre distancing between groups Outdoor formal: Maximum capacity possible with distancing and an operational plan	Allow contact with all family and friends in yellow areas Indoor Informal: 20 people or fewer Indoor formal: 50% capacity with operational plan Outdoor Informal: two metre distancing between groups Outdoor formal: Maximum capacity possible with distancing and an operational plan	No requirements
Restaurants, Business and Schools	No change from current guldance	Regular capacity with maintenance of contact lists for clients (gyms, salons, restaurants, etc.) Mask use when distance not two metres or when not eating/drinking	No requirements
Sports and Sporting Events	Organized sporting activity is permitted with operational plan  Games and competitions are restricted to players/teams based in PEI, NL, Avignon or Témiscouata	Organized sporting activity is permitted with operational plan  Games and competitions with players/teams based outside of Atlantic Canada subject to travel requirements	No requirements
Daycares and Camps	No change from current guldance	Per updated guidance	No requirements
Falth Gatherings	Open with a COVID-19 operational plan Maximum 50% venue capacity Choir must be four metres from congregation	Open with a COVID-19 operational plan Maximum 50% venue capacity Choir must be four metres from congregation	No requirements





# Newfoundland and Labrador Reopening

https://www.gov.nl.ca/covid-19/together-again/

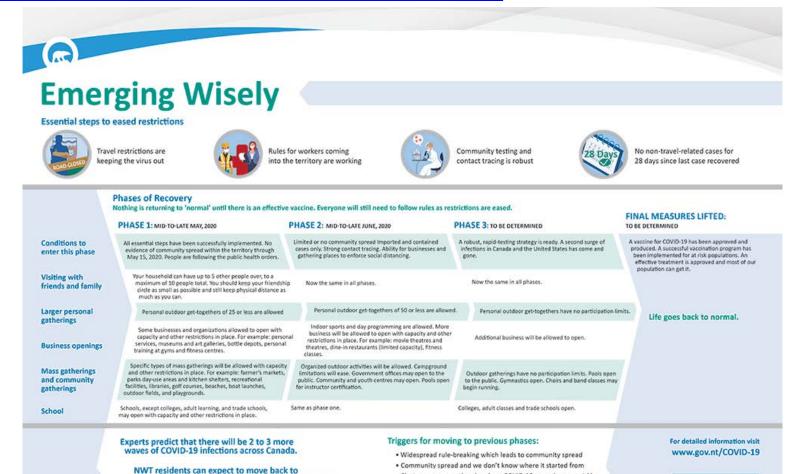
	Your Responsibility	Travel	Formal Gatherings	Personal Gatherings	Businesses	Recreational Activities	Offices and Workplaces
Transition  June 15 to July 1	Wear a non-medical mask in indoor public spaces. Physical distancing. If sick, stay home, get tested. Get both doses of COVID-19 vaccine.	Follow existing travel guidelines.	Outdoor gatherings up to 150 people.     Community fireworks, parades and outdoor ceremonial events are permitted with physical distancing.	Outdoor personal gatherings up to 30 people.     Indoor personal gatherings limited to Steady 20.	Follow existing business guidelines.	Outdoor sports tournaments permitted as part of Return to Play plans.	Begin gradual return to workplaces and offices.
Step 1 As early as July 1 D1: 75% C/H: low	Wear a non-medical mask in indoor public spaces.     Physical distancing.     If sick, stay home, get tested.     Get both doses of COVID-19 vaccine.	Non-essential travel from within Canada permitted. Fully vaccinated Canadians have no testing or self-isolation requirements. Partially vaccinated Canadians must present a negative test result or self-isolate until receipt of a negative test result. Unvaccinated Canadians self-isolate for 14 days.	Outdoor gatherings up to 250 people. Indoor gatherings lesser of up to 200 people or 75 per cent capacity with physical distancing.	Outdoor personal gatherings up to 50 people. Indoor personal gatherings limited to Steady 20.	No capacity restrictions for retail stores with physical distancing. Restaurants and lounges can open at 75 per cent capacity, with physical distancing.	Outdoor sports tournaments permitted with COVID-19 protocols in place. Recreational and arts facilities follow the limits for formal gatherings.	Continued return to work.     Workplaces can have small inperson meetings.
Step 2 As early as August 15 D1: 80% D2: 50% C/H: low	Wear a non-medical mask in indoor public spaces.     Physical distancing.     If sick, stay home, get tested.     Get both doses of COVID-19 vaccine.	Fully and partially vaccinated Canadians have no testing or self-isolation requirements.     Unvaccinated Canadians tested on day 7, 8 or 9, and self-isolate until receipt of a negative test result.	Outdoor gatherings up to 500 people. Indoor gatherings up to 350 people with physical distancing.	Limited to the number of people that can fit in the space with physical distancing.	No capacity restrictions at retails stores, restaurants and lounges.     Dancing permitted.	Indoor and outdoor sports tournaments permitted with COVID-19 protocols.     Recreational and arts facilities follow the limits for formal gatherings.	Continued return to work.     Larger meetings and conferences can happen.
Step 3 As early as September 15 D2: 80% C/H: low	Mask guidance will be reviewed based on current evidence.     Physical distancing.     If sick, stay home, get tested.     Get both doses of COVID-19 vaccine.	Fully and partially vaccinated Canadians have no testing or self-isolation requirements     Unvaccinated Canadians self-isolate until receipt of a negative test result.	Outdoor gatherings have no capacity restrictions with physical distancing.     Increased capacity at indoor gatherings to be determined.	Limited to the number of people that can fit in the space with physical distancing.	No capacity restrictions at retail stores, restaurants and lounges.	Indoor and outdoor sports tournaments permitted with COVID-19 protocols.     Recreational and arts facilities follow the limits for formal gatherings.	Workplaces are back to normal with appropriate COVID-19 protocols in place, as required.

D1: Percentage of people ages 12 years and older vaccinated with at least one dose of COVID-19 vaccine C/H: COVID-19 case counts and hospitalizations



### **NWT** Reopening

https://www.gov.nt.ca/covid-19/en/services/reopening-nwt-phases



. Cluster or group outbreaks where COVID-19 spreads very quickly



Northwest Territories

earlier phases in order to help contain the spread.

Updated: May 12, 2020

## Yukon Reopening

https://yukon.ca/en/pathforward-next-steps

Public health measures	Current phase (where we are now) Aim: Effective vaccine rollout and focus on long-term sustainability and living safely with COVID-19.	Next phase  Aire: With our foundation strengthened, we can gradually start lifting public health measures.	Post state of emergency phase Yukon will move to this phase based on risk assessments that consider vaccine effectiveness against the COVID-19 variants, the epidemiology here and in neighbouring jurisdictions, and the progress of the national vaccine rollout. Aim: Lift the state of emergency and eliminate most public health measures.
Borders and self-isolation requirements	All residents of Canada can enter Yukon with requirement to self-isolate.	Broaden scope for alternative self-isolation plans to include more work-isolations and tourism industry isolation where safe to do so.  Bubble with other jurisdictions when it is safe to do so.  Explore modified lengths of self-isolation with enhanced testing measures as supported by evidence.  Consider location alternatives for self-isolation when and where it is safe to do so.	
Travel within Yukon	Limit travel to communities. Travel respectfully within Yukon and to communities.	Work with individual communities to support safe travel and visitation.	
Physical distancing and masks	Social bubbles to include 3 to 5 families or 10 to 15 people in total. Bubbles should be small and consistent.	Increase social bubbles to 20 when supported by high vaccination rates and low COVID-19 case numbers.  Consider modification to physical distance requirements in partnership with other Canadian jurisdictions driven by improved understanding of impact of variants.  Consider modification to requirement of mandatory masks when supported by high vaccination rates and better understanding of variants.	
Social gatherings	Indoors: 10 or fewer Outdoors: 50 or fewer	Unorganised social gatherings: Indoors: 20 Outdoors: 100     Organised gatherings: Indoors: at venue capacity Outdoors: 200     Consider modifications to guidelines to allow for larger and safer gatherings for potlatches, celebrations of life and weddings when supported by high vaccination rates and low COVID-19 activity.	Restrictions to be lifted or adjusted based on recommendations by Yukon's Chief Medical Officer of Health. Adjusting restrictions will be based on assessments of the epidemiology here and in neighbouring jurisdictions and progress of the national vaccine rollout.
Businesses and services	Bars constrained to 50% operating capacity. Dire-in restaurants can operate at ful capacity if physical distancing can be maintained. An approved operational plan is required.	Remove capacity restrictions on bars and restaurants and work toward 100% capacity when supported by high vaccination rates and compliance with operational plans.  Consider enhanced testing measures to support safe operations.	
Recreation and entertainment	Recreation centres and libraries can open with limited capacity and have to follow guidelines.	Increase capacity for gyms and recreation centres with approved plans.	
Education and childcare	Resumption of in-person K-12 education for the 2021-22 school year. Return to Yukon University campus to be determined in consultation with Yukon University Board.	When supported by high vaccination rates and improved understanding of variants:  Relax distancing and masking requirements in schools.  Return to full day instruction for Grades 10-12.  Relax requirements for approved plans for some or all education and childcare facilities.	



## Nunavut Reopening

https://gov.nu.ca/sites/default/files/nunavuts\_path\_final\_framework\_-\_eng\_sm.pdf



## Federal Budget Recap

#### **CEWS and CERS**

- Extended from June 5<sup>th</sup> to Sept. 25<sup>th</sup> with the possibility to extend to Nov. 20<sup>th</sup>.
- Starting July 4<sup>th</sup>, must have a revenue decline of at least 10% to access CEWS and CERS
- All subsidy rates remain the same until July 3<sup>rd</sup>, after which the rates start to go down.
- CERS Lockdown Support of 25% has also been extended from June 6 to Sept. 25, 2021

CEWS CERS

Revenue decline	June 6 to July 3	July 4 to July 31	Aug. 1 to Aug. 28	Aug 29 to Sept 25
70% +	75%	60%	40%	20%
60% Top-up multiplier	57.5% 1.75	47.5% 1.25	32.5% 0.75	15% 0.5
30% Base multiplier	24% 0.8 of revenue decline	17.5% 0.875 of revenue decline- 10%	12.5% 0.625 of revenue decline - 10%	5% 0.25 of revenue decline - 10%
5%	4%	0	0	0

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5%	4%	0	0	0



### Federal Budget

Canada Recovery Hiring Program (CRHP) – NEW (not open for applications yet)

- Provides subsidy of up to 50% to offset the extra costs employers take on as they reopen, either by increasing wages or hours worked, or hiring more staff between June 6 and Nov. 20<sup>th</sup> compared to baseline period of March 14 to April 10, 2021
- You can only claim either the CEWS or the new hiring subsidy not both.
- Eligibility:
  - Only available to CCPCs with a payroll account open with CRA on March 15, 2020
  - If already eligible for CEWS, then would generally be eligible for the CRHP
  - CRHP applies to the difference between the employer's total payroll paid to eligible employees for the qualifying period and its total payroll paid during the baseline period which is March 14 to April 10, 2021
  - Eligible remuneration per employee capped at \$1,129/week
  - To apply, must have revenue loss of more than 0% for June 4 to July 3<sup>rd</sup> period and at least a 10% revenue loss between July 4<sup>th</sup> and Nov. 20<sup>th</sup>

	June 6 to	July 4 to	Aug. 1 to	Aug. 29 to	Sept. 26 to	Oct. 24 to
	July 3	July 31	Aug. 28	Sept 25	Oct. 23	Nov. 20
Hiring subsidy rate	50%	50%	50%	40%	30%	20%



### Significant Financial Support for Businesses

Province	Significant financial support	Details
	Small and Medium-sized Business Recovery Grant	The \$30,000 grant is for firms employing between 2 to 149 B.C. residents.  Businesses must have had at least 30% drop in revenue in any one month since March 2020. Tourism businesses eligible for an additional \$15,000. Business must have been active for at least 18 months as of the date of application.  Program extended until August 31, 2021. Govt. will review previous applications to see if they fit the expanded criteria.
British Columbia	Launch Online Grant	The program is meant to help businesses sell their goods online. All businesses can apply, a long as they had a minimum of \$30,000 in sales revenue in 2020. The grant pays up to 75% of eligible expenses, up to a maximum of \$7,500. Program application intake is open until September 30, 2021 or until the funds have been fully subscribed. Funding will be awarded on a first-come first-serve basis. For details and to apply, visit the website.
	Increased Employment Incentive	All private sector employers that create new jobs or increase the pay of their existing low- or medium-income employees over the last quarter (October to December) of 2020. The deadline to apply is December 31, 2021.
	PST Rebate on Select Machinery and Equipment	A temporary provincial sales tax (PST) program through which corporations can apply to receive an amount equal to the PST they paid between September 17, 2020 and September 30, 2021 on qualifying machinery and equipment. The deadline to apply for the rebate is March 31, 2022



### Significant Financial Support for Businesses cont'd

Province	Significant financial support	Details
Alberta	SME Relaunch Grant	Business can receive an additional up to \$10,000 or max of 15% of revenues. They will have to demonstrate a revenue loss of 30% or more and will be required to report the total amount of provincial and federal support received. The <a href="mailto:program">program</a> opened for application April 23rd.
Manitoba	Manitoba Bridge Grant Extension	Program re-opened May 10th, 2021 for a fourth round of grants up to \$5,000. Those that recieved it in previous rounds will automatically get the new funds starting May 14th. In addition, restaurants will receive a \$2,000 top-up to their Bridge Grant to cover added costs such as food spoilage.
Saskatchewan	Small Business Emergency Payment (SSBEP) and SSBEP2 - extension for April 2021	Applications are now closed (as of May 30 <sup>th</sup> , 2021).
	Renewal of the Tourism Sector Support Program (STSSP no. 2)	Applications are now closed



### Significant Financial Support for Businesses cont'd

Province	Significant financial support	Details
Ontario	Digital Main Street Platform  Ontario Tourism and Travel Small Business Support Grant	One-time \$2,500 grant to help small businesses go digital or expand their e-commerce outreach is <b>now closed</b> but can still get assistance on how to go digital. For more information, <b>click here</b> .  Provides one-time payments of \$10,000 to \$20,000 to eligible small businesses in the tourism and travel sector. Must have a revenue loss of at least 20%. Applications open until June 25 <sup>th</sup> , 2021.  Details <a href="here">here</a>
	Assistance to businesses in regions on maximum alert (AERAM)	Assistance to businesses in regions on maximum alert (AERAM), will allow businesses targeted by closure orders that will see revenue losses to obtain non-refundable assistance to pay their fixed costs. The non-refundable part is the maximum of 80% of the loan or up to \$15,000. For details and applications, visit quebec.ca
Quebec	Emergency assistance for SMEs	Up to \$50,000 in emergency financing in the form of a loan or loan guarantee for businesses who have temporarily closed. Contact your local MRC for more information. The applications end when the funds are exhausted.
Quebec	Concerted temporary action program for businesses	The program is run by Investissement Québec and it is for businesses whose liquidity is affected by the repercussions of COVID-19. Applications are reviewed on a case-by-case basis. It also includes specific conditions for the tourism industry such as more advantageous loan terms and loan guarantees. The funding granted covers the business's needs as of October 1, 2020.  For details and conditions, click here.



### Significant Financial Support for Businesses cont'd

Province	Significant financial support	Details
Newfoundland and L	abrador Previous program expired.	
Nova Scotia	Small Business Impact Grant Part 3	Supports businesses that have been directly affected by public health measures introduced in April 2021 and have or will experience a revenue drop of 30% or more. The program provides 1-time grant of up to \$5,000 based on sales revenue, plus an additional 1-time grant of \$5,000. For details.
New Brunswick	Small Business Recovery Grant	A non-repayable grant of up to \$5,000 for businesses open on or before February 1, 2020 and which employ between 2 to 99 full-time people. Eligible businesses can receive a grant equal to 15% of sales revenues for a comparable period in the previous year. Applications are open and it is on a first come, first serve basis.
	Working capital for NB small business owners	Loans up to \$100,000 are accessible to small businesses employing one to 49 employees, including sole proprietors/self-employed, with sales of less than \$10 million in the most recent fiscal year. The loans are funded by Government of NB and administered by the <a href="Mailto:CBDC">CBDC</a> .
	Prince Edward Island Emergency Payment for Workers	This program is no longer available.
PEI	Emergency Working Capital Financing	Eligible applicants can apply to receive a working capital loan of up to \$100,000 with a fixed interest rate of 4% per year to be used to assist with fixed operating costs (including payroll, rent, utilities etc.) with principal & interest payments deferred for a minimum of 12 months.





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